

## lip smoothing skinsolver®

**Menu description:** Laugh lines are no laughing matter! Restore hydration, smooth lines and reduce the appearance of lip ageing. This lip service is a great way to help restore volume, hydration and deliver quick, visible lip benefits, so you can focus on what matters most—your smile.

**Benefits:** firms, hydrates, restores volume, softens fine lines and wrinkles on and around the lip area

**Treatment time:** 10 minutes performed at **Skin Bar®**

**Cost:** £10.00

1. Greet and welcome the customer and invite them to take a seat at Skin Bar® to experience the **Lip Smoothing SkinSolver®** to achieve smoother, firmer skin on and around the lips. Begin the conversation by asking if they experience dryness on the lip area or their lipstick feathering. Share that one cause of lip lines is how we use our lips! The mouth is one of the most frequently used areas on the face, showing signs of ageing first; like vertical lines above the upper lip, sagging in the perioral region and feathering radiating from the lips. Let them know **Nightly Lip Treatment** will help restore hydration, smooth lines and reduce signs of ageing.
2. Ask customer to look into a mirror and check for dryness, feeling along the lips while they are smiling, pursing or puckering their lips. Have them note where they see fine lines, vertical lines or if they have laugh lines. Next have them quickly complete the abbreviated Consultation Card and ask any additional questions pertaining to their skin health, lifestyle and other lip products they may use. Check for any possible contraindications especially to electrical modalities and exfoliation.
3. Prep the customer with a headband and dental bib, and clip around the neck. An additional bib may be positioned across the lap to protect clothing.
4. Use your **Face Mapping®** skills focusing on and around the lip area to further note signs of fine lines, loss of volume or redness, and dryness on the lips including the laugh lines.
5. Cleanse the face, paying particular attention to the area around and on the mouth, using 1-2 pumps of **PreCleanse** on damp disposable wipe or damp cotton wool.
6. For a light exfoliation, mix ½ teaspoon of **Daily Microfoliant®** mixed with water in a jelly cup. Apply with a fan masque brush on the face and around/on the lip area, and manipulate the product with small fingertip circles.
  - a. **Product Option:** Add a small amount of **Skin Resurfacing Cleanser** to **Daily Microfoliant®** for enhanced hydration and resurfacing
  - b. **Modality Option:** An ultrasonic brush or ultrasonic blade on exfoliation mode may be used. Remove with warm disposable wipes or damp cotton wool.
7. Have the customer close their eyes and spritz **Antioxidant HydraMist** or prescribed Dermalogica Toner over the face. **Option:** For extra repair and hydration, press 4-6 drops of **Phyto Replenish Oil** onto the skin.
8. Show the customer **Nightly Lip Treatment** and the cooling applicator tip. Let them know they would use the applicator to apply the product, as well as for the **Lip Smoothing DIY**.

9. Using one professional **Cooling Wand**, perform **Lip Smoothing DIY**, making sure to verbally guide customer throughout each step. For the SkinSolver® service, repeat movements as necessary.
  - a. **Apply:** Dispense 1 pump of **Nightly Lip Treatment** on the back of the hand. With the **Cooling Wand**, generously apply 6 dots: 3 along upper lip and 3 along lower lip.
  - b. **Massage Laugh Lines:** Next, massage product down the left laugh line using a lifting motion with the **Cooling Wand**. Circle above the upper lip, along the lip line. Repeat lifting motion on the right laugh line.
  - c. **Massage Feather Lines:** Using the **Cooling Wand**, circle product below the lower lip line. Gently smooth wand over the lips to promote lip hydration.
  - d. **Massage in Excess:** Glide **Cooling Wand** around the mouth and over the lips.
    - i. **Modality Option:** Ultrasonic on penetration mode may also be used to further enhance treatment. Start on each laugh line first with a lifting movement, followed by smoothing around and over lips. Repeat these movements as necessary.
10. Spritz the skin again with **Antioxidant HydraMist** and finish with **Dynamic Skin Recovery SPF50**. **SkinPerfect Primer SPF30** or **HydraBlur™ Primer** may also be applied to smooth away fine lines. For extremely dry lips, finish with **Renewal Lip Complex** for extra hydration.
11. Complete the **Face Mapping® Prescription Sheet** with recommended products and further treatment advice; book the customer for a follow up treatment. Be sure to send them home with their new **Nightly Lip Treatment** product.